



*How to save on volume licensing  
using an alternative to MS OFFICE*



## 602Pro PC SUITE Plus vs. MS Office XP licensing

This summary was created for users who have a need for MS Office licenses in their environment as a competitive study to educate them on the tremendous saving opportunity by using an alternative solution.

602Pro PC SUITE Plus Network License and 602Pro PC SUITE Plus Site License was designed for small-to-medium size businesses, government, academic customers and other users who value effective investment in information technology. Since PC SUITE is an alternative to MS OFFICE, the PC SUITE Plus Network and Site License are a viable alternative to Microsoft's Open License program.

## Pricing

| Number of Licenses | MS Office XP Standard <sup>1</sup> | 602Pro PC SUITE Plus <sup>2</sup> | Savings    |
|--------------------|------------------------------------|-----------------------------------|------------|
| Single PC          | \$ 479                             | \$ 29.95                          | \$ 449.05  |
| 5 PC's             | \$ 2,000+                          | \$ 99.95                          | \$ 1,900+  |
| 25 PC's            | \$ 9,000+                          | \$ 199.95                         | \$ 8,800+  |
| 50 PC's and more   | \$ 18,000+                         | \$ 399.95                         | \$ 17,600+ |

**RESULT: For less than one copy of MS OFFICE XP Standard you can have a PC SUITE Plus Site License with unlimited user distribution rights for your site!**

## Upgrade Policy

Software602 continuously works on collecting customer feedback and implementing new features. New updates of PC SUITE are released multiple times a year and the simple Auto-Update feature implemented in the Network and Site License provides automatic installation for all workstations. All new updates within the same version are FREE! New versions with major functionality upgrades will be available for a significant discount to current users. No prepayments or annual subscriptions are required! Customers can make their choice based on the new features and its cost to effectively evaluate the benefits of the upgrade for their organization.

On August 1<sup>st</sup>, 2002 Microsoft released a new upgrade program called Software Assurance (SA)<sup>3</sup>. SA replaces the previous one-time upgrade programs. This means that only a user who purchases Software Assurance is eligible for the license upgrade to the new version. Software Assurance coverage is priced at 29% of the purchased software license price per year. By purchasing this, you will prepay all future upgrades without having a choice to refuse to pay for a new version if you learn that the new functionality does not merit the cost of the upgrade. Also, Microsoft does not guarantee that a new version of any particular product will be released within any specific period of time.

**RESULT: Software602's upgrade policy provides complete flexibility to users so they can make an educated decision relating to upgrading to a new version. Software602 also does not require prepayment for future versions as Microsoft's Software Assurance does.**

<sup>1</sup> Open License 6.0 <http://www.microsoft.com/catalog/display.asp?site=10871&subid=22&pg=10>

<sup>2</sup> PC SUITE Plus Network License, PC SUITE Plus Site License

<sup>3</sup> Software Assurance <http://www.microsoft.com/licensing/programs/sa/sadefined.asp>